

## Emmi, Eric (MMA)

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**From:** Contour Intake <seselectpresale@cigna.com>  
**Sent:** Wednesday, September 13, 2023 10:53 AM  
**To:** Hossain, Fahim (MMA)  
**Cc:** katie.little@cignahealthcare.com  
**Subject:** Cigna OP-5414822 Almont Community Schools 01-01-2024 - Response To Your Inquiry (RFP-2023-36494)

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Dear Fahim Hossain:

Thank you for considering Cigna HealthCare for **Almont Community Schools**. Based upon our evaluation of the information provided with your request for proposal, we do not believe that we can offer a competitive proposal. Therefore, we respectfully decline to offer a quote at this time. We appreciate being given the opportunity to review your request for a proposal and we look forward to working with you on future prospects. Please do not hesitate to contact Cigna if you have any questions.

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Please do not delete this line from the email to ensure prompt response: RFP Work Item Case # RFP-2023-36494 |

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## Emmi, Eric (MMA)

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**From:** Mcdaid, Peggy <pmcdaid@HAP.ORG>  
**Sent:** Monday, September 18, 2023 9:24 AM  
**To:** Emmi, Eric (MMA)  
**Cc:** Hossain, Fahim (MMA)  
**Subject:** RE: 00904966 - ALMONT COMMUNITY SCHOOLS

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Yes.

### Peggy McDaid

Senior Account Executive  
Business Development and Consumer Solutions

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1414 W. Maple Rd. | Troy, MI | 48202  
Phone: (248) 443-1045 | Cell: (248) 320-9351  
[pmcdaid@hap.org](mailto:pmcdaid@hap.org)

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**From:** Emmi, Eric (MMA) <Eric.Emmi@MarshMMA.com>  
**Sent:** Monday, September 18, 2023 8:49 AM  
**To:** Mcdaid, Peggy <pmcdaid@HAP.ORG>  
**Cc:** Hossain, Fahim (MMA) <Fahim.Hossain@MarshMMA.com>  
**Subject:** RE: 00904966 - ALMONT COMMUNITY SCHOOLS

Thank you for the note Peggy. Will HAP be declining?

Eric

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**From:** Peggy Mcdaid <pmcdaid@hap.org>  
**Sent:** Monday, September 18, 2023 8:46 AM  
**To:** Hossain, Fahim (MMA) <Fahim.Hossain@MarshMMA.com>  
**Cc:** Emmi, Eric (MMA) <Eric.Emmi@MarshMMA.com>  
**Subject:** 00904966 - ALMONT COMMUNITY SCHOOLS

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Hi there, unfortunately we are coming out at 9% high to the renewal. Sorry that I don't have better news....



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Health Alliance Plan of Michigan.

----- Original Message -----

**From:** Hossain, Fahim [fahim.hossain@marshmma.com]

**Sent:** 9/12/2023, 9:01 AM

**To:** [fahim.hossain@marshmma.com](mailto:fahim.hossain@marshmma.com)

**Cc:** [eric.emmi@marshmma.com](mailto:eric.emmi@marshmma.com)

**Subject:** RE: [SEND SECURE]Almont Community Schools Medical RFP



This is a secure message.

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## Emmi, Eric (MMA)

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**From:** Winczewski, Megan <Megan.Winczewski@priorityhealth.com>  
**Sent:** Friday, September 29, 2023 1:58 PM  
**To:** Hossain, Fahim (MMA)  
**Cc:** Bourdage, Lisa (MMA)  
**Subject:** DTQ: Almont Community Schools 01.01.24

**CAUTION:** This email originated outside the company. Do not click links or open attachments unless you are expecting them from the sender.

Hello,

While we so appreciate the opportunity to offer a proposal to your new client, Almont Community Schools, we cannot get to a competitive position this year and will regretfully DTQ.

Please let me know if you have any questions.

I hope we can continue to review this group in future years.

Thank you,

**Megan Winczewski**  
Sales Executive  
217.891.1125 (p)

